

# STAFF COMPETENCIES

CORE COMPETENCIES		
Category	Competency Title	Competency Requirements
Shared Values - required for all jobs	<b>Commitment to Excellence</b>	<ul style="list-style-type: none"> <li>* Demonstrates a commitment to competently perform his/her job duties and responsibilities within established time frames.</li> <li>* Continuously strives to improve work performance.</li> <li>* Accepts responsibility for his/her commitments to the university.</li> <li>* Contributes to the success of the university by consistently providing quality results in the performance of his/her job duties and responsibilities.</li> </ul>
	<b>Respect and Cooperation</b>	<ul style="list-style-type: none"> <li>* Treats others with courtesy, respect, and dignity in the workplace.</li> <li>* Promotes cooperation through open and honest communications and consideration of others ideas, thoughts, and opinions.</li> </ul>
	<b>Integrity</b>	<ul style="list-style-type: none"> <li>* Demonstrates high ethical standards of conduct in the performance of his/her job duties and responsibilities.</li> <li>* Accepts responsibility for his/her actions.</li> <li>* Respects and complies with department and university policies, procedures, and work rules.</li> </ul>
Work Behaviors - required for all jobs	<b>Proficiency</b>	<ul style="list-style-type: none"> <li>* Possesses required job skills and knowledge.</li> <li>* Demonstrates the ability to apply those skills and knowledge to competently perform his/her job duties and assignments.</li> </ul>
	<b>Dependability</b>	<ul style="list-style-type: none"> <li>* Takes responsibility to accomplish job assignments within reasonable deadlines.</li> <li>* Willing to accept new projects and/or commitments.</li> <li>* Does due diligence to complete projects within specified timeframes and/or fulfill commitments.</li> <li>* Arrives to work on time prepared and ready to contribute.</li> </ul>
	<b>Flexibility</b>	<ul style="list-style-type: none"> <li>* Willingly adjusts to changing work assignments or conditions.</li> <li>* Open to changes in operational procedures, technology, and/or organizational structure.</li> <li>* Views changes as opportunities for learning and professional development.</li> <li>* Displays a positive attitude to encourage others.</li> <li>* Promptly responds to changes in work priorities and/or unexpected circumstances or situations.</li> </ul>
Category	Competency Title	Competency Requirements
Customer Service - one of these three competencies is required for all jobs	<b>Customer Relations Management</b>	<ul style="list-style-type: none"> <li>* Ensures customer's needs and expectations are addressed within his/her department or section. (Customers can be students, external constituents, employees, or university guests.)</li> <li>* Mentors and guides department/section staff by sharing knowledge and best practices to appropriately respond to customer's requests.</li> <li>* Monitors staff interactions with customers for professional conduct, consistent application of university policies and procedures, and follow up of outstanding requests.</li> <li>* Assumes responsibility for addressing complex or unusual requests.</li> </ul>
	<b>Focus on Customer Service</b>	<ul style="list-style-type: none"> <li>* Focuses on customer's needs and expectations. (Customers can be students, external constituents, employees, or university guests.)</li> <li>* Respectfully ascertains customer's needs and determines appropriate response.</li> <li>* Promptly responds by providing requested information, takes appropriate action, or refers customer to appropriate individual or department.</li> <li>* If further actions need to be taken, advises customers of realistic timeframes</li> </ul>

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	<b>Communicates Effectively</b>	<ul style="list-style-type: none"> <li>* Communicates clearly, concisely, and with courtesy.</li> <li>* Carefully listens to customer or thoroughly reads correspondence, and uses good judgment to respond appropriately. (Customers can be students, external constituents, employees, or university guests.)</li> <li>* Communicates requests for further action or resources to appropriate individuals with tact.</li> </ul>
<b>Student Success</b> - one of these two competencies is required for all jobs	<b>Student Success - Direct Support</b>	Assists and/or advises students and/or prospective students with academic plans and course selection, financial options, career plans, and/or student opportunities. * Contributes to student success through careful monitoring of student progress within caseload. * Promotes student success through regular and persistent outreach to student caseload. * Provides encouragement and guidance to foster student success. * Shares relevant knowledge and insight to apprise students of programs and services available to them. * Listens and responds to student requests and concerns with patience and understanding. * Treats students with respect.
	<b>Student Success - Indirect Support</b>	Contributes to student success by assisting students with anything that supports their student experience, whether directly or indirectly. * Helps students navigate their way through the different offices, programs, and services at the university and/or connects students with the appropriate party(ies). * Connects students with services or resources that can help them with career exploration, goal selection, and ongoing academic assistance. * Helps students build peer support networks. * Encourages student participation in out-of-class activities. * Provides encouragement and guidance to foster student success. * Treats students with respect * Maintains the learning environment to ensure quality and/or sound pedagogy.
<b>JOB SPECIFIC COMPETENCIES - 18 competencies specific to a group of jobs within 6 categories. Jobs may have <i>at most</i> one competency from each category.</b>		
<b>Category</b>	<b>Competency Title</b>	<b>Competency Requirements</b>
<b>Administrative</b>	<b>Organizational Management</b>	<ul style="list-style-type: none"> <li>* Manages department or section planning and assessment consistent with the university's goals and objectives and executive management's directives.</li> <li>* Develops and oversees administration of the department/section budget to ensure effective utilization of financial resources and appropriate disbursement of funds.</li> <li>* Fosters a cooperative and productive work environment that advances department/section operations and initiatives through motivation, encouragement, and professional development of staff.</li> <li>* Develops department/section procedures and work rules for compliance with government regulations and university policies; participates in the development and revision of applicable university policies.</li> <li>* Competently represents the department/section through interactions with the university community and/or external constituents.</li> </ul>

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	<b><i>Operations Management</i></b>	<ul style="list-style-type: none"> <li>* Manages department or section operations consistent with department/section goals and objectives.</li> <li>* Administers the department/section budget ensuring effective utilization of financial resources and appropriate disbursement of funds.</li> <li>* Fosters a cooperative and productive work environment through motivation, encouragement, and mentorship of staff.</li> <li>* Ensures department/section compliance with university and department policies, procedures, and work rules.</li> <li>* Keeps management apprised of department/section activities and issues requiring senior management input.</li> </ul>
	<b><i>Financial Management</i></b>	<ul style="list-style-type: none"> <li>* Manages assigned financial resources in compliance with federal, State, and university policies and procedures.</li> <li>* Monitors expenditures to ensure they are authorized and within approved budget.</li> <li>* Reports accurate and reliable data of financial transactions and resources.</li> <li>* Promptly notifies management of budget issues and/or discrepancies.</li> </ul>
	<b><i>Project Management</i></b>	<ul style="list-style-type: none"> <li>* Manages project stages from proposal to completion ensuring project objectives are met within project budget and projected time frames.</li> <li>* Clearly defines roles and responsibilities of project team; ascertains and secures necessary resources; and monitors project performance.</li> <li>* Keeps management apprised of project status.</li> </ul>
<b>People Management</b>	<b><i>Supervision</i></b>	<ul style="list-style-type: none"> <li>* Supervises the work of staff employees.</li> <li>* Sets clear goals and expectations within reasonable timeframes.</li> <li>* Motivates staff through constructive feedback, challenging assignments, and recognition of achievements.</li> <li>* Provides mentorship and guidance by sharing expertise and best practices.</li> <li>* Supports staff by providing essential resources, professional development opportunities, and open communication.</li> <li>* Promptly addresses performance issues with appropriate measures and discretion.</li> </ul>
	<b><i>Work Leadership</i></b>	<ul style="list-style-type: none"> <li>* Leads the work of assigned staff.</li> <li>* Assigns projects and tasks with clear instructions and understanding of work to be performed.</li> <li>* Mentors and guides by sharing expertise, knowledge of work rules and procedures, and best practices.</li> <li>* Follows up to ensure tasks and projects are completed within reasonable timeframes.</li> </ul>

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Category	Competency Title	Competency Requirements
Analytical	<b>Decision Making</b>	<ul style="list-style-type: none"> <li>* Demonstrates the ability to make informed decisions in a timely manner.</li> <li>* Assimilates and/or secures relevant information to assess the risks and benefits of alternatives.</li> <li>* Considers impact of decision in the long and short term.</li> </ul>
	<b>Problem Solving</b>	<ul style="list-style-type: none"> <li>* Formulates plans and strategies to proactively resolve anticipated problems.</li> <li>* Prudently responds to unforeseen problems through careful consideration and analysis of problem and relevant information and circumstances.</li> <li>* Recognizes and apprises appropriate university administrator when resolution requires senior management input and/or approval.</li> </ul>
	<b>Research and Analysis</b>	<ul style="list-style-type: none"> <li>* Applies knowledge and skills to collect and analyze relevant data and information.</li> <li>* Assesses benefits and risks, and prepares comprehensive reports of findings.</li> <li>* Submits recommendations for management's review and evaluation.</li> </ul>
Communications	<b>Building External Relationships</b>	<ul style="list-style-type: none"> <li>* Demonstrates the ability to build rapport and develop relationships with external constituents.</li> <li>* Displays a genuine interest in constituents' ideas and concerns, and pursues mutual interests and aspirations between the university and external constituents.</li> <li>* Builds trust and forms alliances through shared respect and cooperation.</li> </ul>
	<b>Instruction/Training</b>	<ul style="list-style-type: none"> <li>* Demonstrates the ability to orally convey the subject or message clearly and concisely to the intended audience.</li> <li>* Generates interest and enthusiasm in the subject or message from the participants.</li> <li>* Responds to participants' reactions or comments and adjusts delivery style and/or format of presentation as needed.</li> <li>* Possesses a thorough understanding of the subject or topic to provide practical responses to questions or issues.</li> <li>* Displays applicable visuals and provides appropriate written materials to support the presentation.</li> </ul>
	<b>Writing Proficiency</b>	<ul style="list-style-type: none"> <li>* Demonstrates the ability to express information clearly and concisely in writing.</li> <li>* Formulates and writes information to effectively communicate messages, ideas, and/or concepts for the intended recipient or audience.</li> <li>* Uses appropriate words and tone, and correct grammar.</li> </ul>
Operational	<b>Computer/Automated System Proficiency</b>	<ul style="list-style-type: none"> <li>* Proficient in using university applications or automated systems to perform job duties.</li> <li>* Complies with related policies, procedures, and work rules to maintain system security and data integrity.</li> </ul>
	<b>Equipment Operation</b>	<ul style="list-style-type: none"> <li>* Demonstrates the essential skills required to use equipment and tools needed to perform job duties and responsibilities.</li> <li>* Follows maintenance and operation procedures and safety rules to minimize equipment malfunctions and prevent personal injuries.</li> </ul>

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	<b>Public Safety</b>	<ul style="list-style-type: none"> <li>* Recognizes and immediately reacts to potential danger.</li> <li>* Uses sound judgment to protect co-workers, students, and citizens; enforce laws and ordinances; and diffuse threatening situations.</li> <li>* Complies with police rules and regulations.</li> <li>* Prepares clear and concise offense reports in a timely manner.</li> </ul>
<b>Category</b>	<b>Competency Title</b>	<b>Competency Requirements</b>
<b>Technical</b>	<b>Technical Expertise</b>	<ul style="list-style-type: none"> <li>* Possesses comprehensive knowledge and skills in a technical area.</li> <li>* Effectively applies expertise to troubleshoot existing systems and develop solutions with existing technology.</li> <li>* Competent to learn new technologies and integrate them with existing technology.</li> <li>* Willing to share expertise and provide technical assistance to others.</li> </ul>
	<b>Functional Expertise</b>	<ul style="list-style-type: none"> <li>* Possesses comprehensive knowledge and skills in one or more functional areas.</li> <li>* Effectively applies expertise to identify user issues with existing systems and coordinate resolution with technical staff.</li> <li>* Understands business processes to successfully integrate them with existing and new systems.</li> <li>* Competent to coordinate requests for system modifications with technical staff.</li> <li>* Willing to share expertise and provide functional assistance to others.</li> </ul>
	<b>Support Proficiency</b>	<ul style="list-style-type: none"> <li>* Possesses comprehensive knowledge and skills with multiple hardware and software systems.</li> <li>* Effectively applies expertise to identify and troubleshoot user issues.</li> <li>* Competent to install and configure new systems.</li> <li>* Willing to share expertise and provide technical support to others.</li> </ul>